



LAWCOACH

LITIGATION STRATEGY TRAINING PROGRAM OVERVIEW

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The ways in which attending the program will benefit you
* the list is not exhaustive

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Reach out to us on any one of our platforms

ABOUT US

At LawCoach, we're revolutionising legal careers across Africa.

Founded and facilitated by Safee-Naaz Siddiqi, a seasoned lawyer with over a decade of experience at top-tier law firms, we're dedicated to harnessing technology as a powerful tool for professional development.

Our mission is to empower legal professionals to excel through innovative strategies and practical skills.



PROGRAM OVERVIEW

01

Effective litigation strategy is crucial for in-house legal teams aiming to **optimise** dispute resolution, **reduce costs**, improve **success** rates, and effectively manage caseloads.

02

Drawing on **extensive experience** across various sectors and firm sizes, this **comprehensive** program covers key aspects of litigation strategy and dispute resolution mechanisms.

03

Tailored for **in-house** legal counsel facing the dual challenges of **saving money** and **winning cases**. Also suitable for professionals seeking to broaden their understanding of litigation strategy.

04

Whether your caseload is high volume, high risk, or both, the strategies you'll learn will enhance your **efficiency** and **effectiveness** across the board.

COURSE OUTLINE

- 1 General Dispute Resolution Mechanisms
- 2 Claims Assessments
- 3 Pre-Litigation Correspondence
- 4 Referral to External Counsel
- 5 Settlement Strategies
- 6 Mediation

- 7 Arbitration
- 8 Judicial Litigation
- 9 Discovery
- 10 Legal Project Management
- 11 AI for Litigation Strategy
- 12 Developing a Litigation Strategy Policy

DETAILED BREAKDOWN

GENERAL DISPUTE RESOLUTION MECHANISMS

- Overview of settlement, negotiation, mediation, arbitration, and judicial litigation and selecting the most suitable dispute resolution mechanism.
- Understanding the advantages, disadvantages, and appropriate contexts for each mechanism.

CLAIMS ASSESSMENTS

- Fact gathering, merits assessments, and risk assessments.
- Evaluating the opposition.
- Preparing detailed recommendations and maintaining comprehensive records.
- Practical claims assessments for lower value claims.

PRE-LITIGATION CORRESPONDENCE

- Crafting effective letters of demand.
- Ensuring compliance with contractual and statutory requirements to declare a dispute.
- Reservation of rights, privilege, concessions, and waivers of rights.

REFERRAL TO EXTERNAL COUNSEL

- The importance of clear briefs and comprehensive instructions.
- Best practices for document collation, organisation, and case management.
- Managing costs and expectations with external legal counsel.

SETTLEMENT STRATEGIES

- Identifying appropriate times for settlement and key considerations for negotiation.
- Establishing parameters for negotiation and drafting enforceable settlement agreements.

MEDIATION

- Understanding the processes, outcomes, and strategic advantages of mediation.
- Handling opponents who refuse to mediate and maximizing the benefits of this dispute resolution method.

DETAILED BREAKDOWN

ARBITRATION

- Exploring arbitral agreements and their various forms.
- Processes, outcomes and strategic advantages.
- Selecting the right arbitrator.
- Understanding the appeals process.

JUDICIAL LITIGATION

- Navigating jurisdictional issues and special pleas.
- Processes, outcomes, and evaluating the benefits and drawbacks of judicial litigation.
- Understanding the appeals process.

DISCOVERY

- Managing the discovery process effectively, including document production and cost-saving strategies.
- Implementing best practices for evidence management to support legal claims and defenses.

LEGAL PROJECT MANAGEMENT

- Techniques and tools for managing litigation projects, including budgeting, resource allocation, and timeline management.
- Utilising project management software to improve collaboration and streamline workflows.

AI FOR LITIGATION STRATEGY

- Introducing the practical uses of AI, especially in relation to legal practice.
- Exploring the immediate ways in which freely available AI tools can help improve efficiency, reduce costs, and develop litigation strategies.
- Overview of the ethical considerations and risks when using AI.

DEVELOPING A LITIGATION STRATEGY POLICY

- Learn how to develop a robust litigation strategy policy tailored to your organization's needs and challenges.
- Apply the skills and insights gained during the seminar to create an effective policy framework.
- Focus on the unique litigation experiences and requirements of your organisation to build a strategy that aligns with your specific context.

BENEFITS

01

Reduce Costs:

Implement strategic approaches to minimise litigation costs, saving your company money.

02

Enhance Efficiency:

Equip your team with the skills to handle cases more effectively, reducing the time and resources spent on each case.

03

Comprehensive Training:

Gain access to a detailed and practical curriculum designed by an experienced legal professional with a proven track record.

04

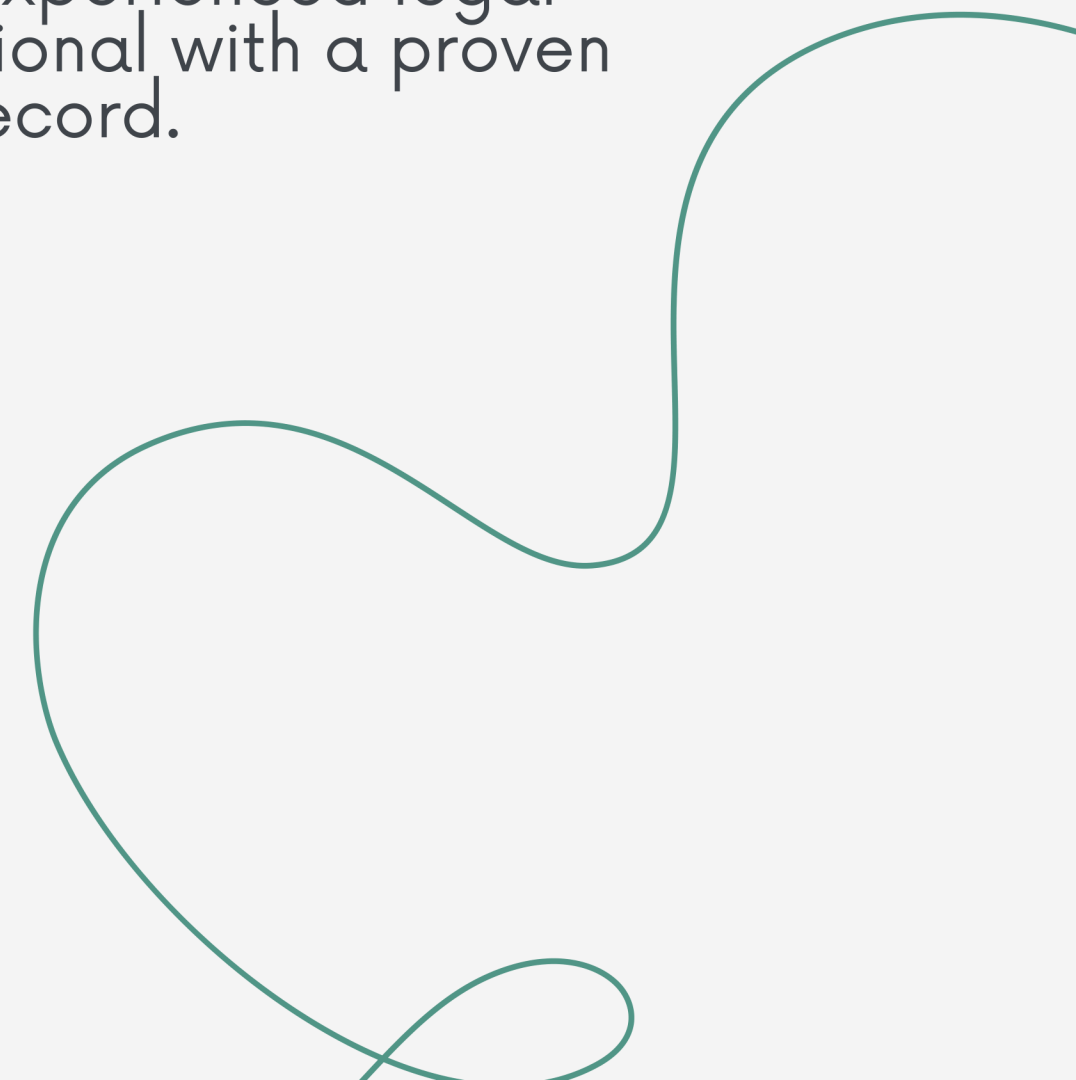
Manage Caseloads Better:

Organise and manage your workload more efficiently, even when dealing with a high volume of claims.

05

Increase Success Rates:

Learn when to settle and when to litigate to maximise your chances of winning cases.



ENROLMENT DETAILS

Cost: Individuals: R5,500 per session (small groups only)
 Corporates: Please enquire for our package deals and
 discounted rates

Location: Online for Individuals
 Online or at your offices for corporates in major cities

Duration: Full Day

Bookings: Email info@lawcoach.co.za
 WhatsApp +27 84 040 4140

CONTACT US

www.lawcoach.co.za

info@lawcoach.co.za

+27 84 040 4140



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